



ABBE CORRUGATED PTY. LTD.
CORRUGATED CARDBOARD PACKAGING

redmap Case Study

Abbe Case Study

About our client, Abbe Corrugated

Abbe Corrugated, as the name suggests, specialise in the production of corrugating packaging. Their vision is to become the preferred supplier of corrugated packaging solutions to a diversified niche market.

Abbe process approximately 1,000 invoices per month and at the time of writing were using Microsoft Dynamics GP 2015.

Why did Abbe Corrugated approach Redmap?

“Our invoice workflow process was inefficient, but it got the job done. It was never considered too much of an issue and, whilst we wanted to automate it, there were higher priority projects on, always,” said Alice Williams.

“But COVID came and we were no longer in the office, meaning that folders that we used to distribute the invoices into for approval were no longer going to work. We had used Redmap for many years now for other document imaging solutions and so we contacted them to see if they could help us,” continued Alice.

What did Redmap do?

“I initially contacted Redmap to go down a full AP Automation implementation and they told me that they don’t have PO integration with GP and that they could not help me. What happened next was really impressive to watch.

“The next day my Account Manager contacted me and said whilst we can’t automate the PO matching and posting to GP, they had an idea. What if Redmap just automated the workflow and routing and that they could implement this in a few days and not the months that I would be looking at for a full AP project?

“Literally that weekend I watched email traffic as the team built this from product and a few weeks later we had automated the workflow and removed the bottleneck of paper form the process,” said Alice.

As can often be the case, emergency had spawned innovation and a new product was born. The **Minimum Viable Product**, or **MVP** for short, allows Customers to send invoices to an extraction process where the data is captured from the document and used to route the invoice to the appropriate resource. All invoices are checked for spend limit and this ensures that only invoices that have been fully authorised are being sent for coding into GP.

The implementation of the product is so simple that it is done in a matter of days with Customers taking advantage of the benefits immediately.

mvp

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What was the outcome for Abbe Corrugated?

"I couldn't believe how quickly Redmap put the product together and got it implemented. I was so impressed with how responsive the team was.

"Everybody loves it. Like is said, the old process was working. It was inefficient but working. The amount of work required when COVID hit to get the same result was significant and not sustainable. Whilst the old process lacked visibility, once we couldn't walk around the office to see people and where the piles of paper were, we were flying blind.

"We had some initial challenges from a staff point perspective, but I can tell you that everyone from Anthony the MD down loves the product. The ability to know exactly where everything is at any time is so beneficial to the business," continued Alice.

"Redmap have recently extended this visibility to allow us to create a URL link to the document and include this in the posting of the invoice in GP. This means that from GP I can click the link and see the invoice image and that is amazing. We really can't imagine life without it," said Mariee Gallo, Accounts Payable Manager.

"I cant imagine processing invoices without Redmap, ever again", concluded Mariee.

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