



SUPAGAS
YES WE CAN!

redmap Case Study

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About our client, Supagas

Supagas is a leading supplier of LPG, industrial, medical, specialty and helium gases in Australia. They are a fast-growing nation-wide company and are rapidly building a reputation for growth and success based on an exceptional 'YES WE CAN' customer service offering and quality product in the highly competitive market.

Supagas process approximately 2,500 invoices every month and, at the time of writing, were on Pronto Xi version 730.3. Their PO's are evenly split between stock and non-stock purchases with approximately 30% of their invoices not having a PO.

Why did Supagas approach Redmap?

"I wanted to introduce new technology into the business", said Paul Meissel, Financial Controller, Supagas. "We run a solid business and have continued to be acquisitive, but I identified opportunities to improve efficiencies in many areas. I know, from past experience, that technology projects can be difficult to execute so I chose one that I thought had a low risk of failure. To that end Redmap's experience and reference sites convinced me that they were the ones to engage."

"AP Automation is such an obvious project in a business with any volume. When I looked at it there were macro and micro benefits. Not only was it going to allow my team to do other more valuable tasks, it would close the gap of annoying little things like invoices not turning up and missing payments", continued Paul.

What was the outcome for Supagas?

Redmap's Accounts Payable Best Practice for Pronto Xi was implemented at Supagas to meet their requirements. The Best Practice allowed Supagas to process both PO and Non-PO invoices straight out-of-the-box.

Invoices are sent to an email address provided by Redmap, the data is automatically extracted, and this data is used to determine if the invoice is automatically posted or sent to someone for their approval. Once posted, a link is automatically created to the source document, for ease of downloading in the future.

"I decided that we would take the vanilla Best Practice from Redmap and said no to every modification that the team asked for. In my opinion, technology is best in its off-the-shelf format to make upgrades and support more streamlined in the future. Further, it felt to me like each modification was to try and replicate the old manual process and would actually slow the automation down", continued Paul.

"Redmap did exactly what I thought it would do. You can't say that about a lot of technology projects and so it was a complete success."

"Furthermore, it cost us nothing to put in. One of the team had resigned during the project and I decided not to re-hire and those savings alone meant that the install and software costs were already covered. It is such a no-brainer."

"The team has more time and that means that we are able to do more of what I think Finance Professionals should be doing - monitoring, measuring, we certainly take up more queries with the Vendors now. Payments are made on time and so the Vendors are happier as is the MD given that we have removed what used to be a massive pile of paper on his desk at payment run time."

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