



### Kirkland Lake Gold Case Study

#### About our client, Kirkland Lake Gold

Kirkland Lake Gold LTD is a growing gold producer operating in Canada and Australia. KLG produced 974,615 ounces in 2019, with target production for 2020 of 1,350,000 – 1,400,000 ounces. This growth is being driven by their US\$3.8bn acquisition of Detour Gold Corp in 2019 and sees their position rise 6 spots to #27 on the world's largest mining companies, as published by PWC in their Mine 2020 report.

KLG process approximately 3,000 invoices per month and, at the time of writing, are on version 740.3. The majority of the Purchase Orders that KLG raise are non-stock for services to the field with some stock items for their stores. KLG are supported by Scope Systems and use Scope's Purchase Requisition and Authorisation System (PRAS) extensively in their business.

#### Why did Kirkland Lake Gold approach Redmap?

The project initial sought to accomplish two goals.

**“We wanted to be rid of the paper trail of invoices that were always piling up and also to automate the PO matching of the invoice”, Craig Reid Finance Manager at KLG – Fosterville Gold Mine.**

#### What did Redmap do?

KLG were an early adopter of Redmap automating in late 2015.

Initially KLG implemented a fully custom, built from the ground up, solution. As with all Redmap Customers, the invoices and credit notes are received in the inbox, data extracted, checked for matches and routed to the appropriate resource.

KLG, however, manage their workflows a little differently when an approver is off site. The approver is responsible for marking themselves unavailable in PRAS and assign a delegate when they will be away from site, either rostered or on leave. This delegate will now be responsible for the authorisation of any PO that requires the original approvers authorisation. This delegated approver does not have to be in the same Authority Mask and the original approvers spend limit is now inherited by the delegate in this process.

Redmap have further developed their PRAS integration to be able to synchronise this data to their approval tables. This means that invoices that were allocated to the original Approver will be routed to the delegated Approver and that delegate will inherit the spend limit of the of the original Approver, but only for invoices to which they are the delegate. Invoices that they were directly allocated by the workflow will continue to be managed and validated against the delegates original spend limit.



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### What did Redmap do (cont)

KLG are in the process of upgrading their system to Redmap's Pronto Best Practice and this is due for completion in Q3 2020.

**"We are looking forward to further efficiency gains from the upgrade.**

**"I am excited about moving over to Redmap's shared service so that my team does not have to manage the verification of the invoice data. I am also cognisant that moving to a standardised platform not only gives me the opportunity to take advantage of new features in the solution, but also make support and on-going maintenance easier too", continued Craig.**

### What was the outcome for Kirkland Lake Gold?

"Redmap delivered on the first two project goals. We removed our reliance on paper and we automated the PO matching. So to that end it was a success."

**"Fosterville Gold Mine was purchased by KLG in late 2016 and, given KLG is NYSE listed, this means that we are now subject to a Sarbanes Oxley audit each year. Whilst there are many elements to the audit the general theme is being able to demonstrate control over process.**

**"I never have to worry about that when it comes to our AP processes as the Redmap system enforces compliance to the processes we have established. Clearly we didn't know that we would be subject to SOX when we invested in Redmap, but I'm glad we have.**

**"The amount of labour I would have to apply to the AP process to pass that audit if I were still manually processing these invoices would be tremendous", concluded Craig.**